

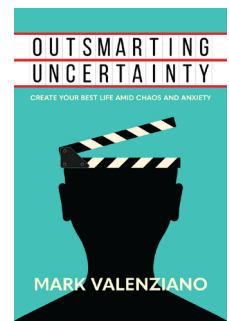
MOTIVATIONAL BUSINESS SPEAKER AND AUTHOR



Mark Valenziano is a former corporate executive and entrepreneur who sold his successful company to follow his passion: to inspire people to design their future, rather than just letting life happen to them. At age 15, Mark was told he was going blind. As you might imagine, Mark's life has been filled with constant change and challenge. But he has guided his life to be one of happiness and success.

Mark's engaging storytelling ability leverages his unique perspective as someone who has journeyed from being sighted to being blind. Informed by this transformation, he has developed uniquely powerful programs focusing on resilience, adaptability, uncertainty, and inclusion. He teaches the principles and tools that help individuals and organizations think differently about uncertainty, and how to use it to create positive benefits and opportunities. An energetic and entertaining speaker, Mark will engage your staff, team or conference from the moment he walks on stage until his closing point. What differentiates Mark is his ability to bring his amazing story to life in a way that resonates uniquely with each audience member.

In his book, *Outsmarting Uncertainty: Create your best life amid chaos and anxiety*, Mark introduces uncertainty as an opportunity for growth, and emphasizes the importance of adaptability, resilience and relationships.



KEYNOTES

Mark customizes his keynote remarks to address individual organization's goals and values.

Grab Your Uncertainty! Get Uncomfortable and Flourish

Recent global events have demonstrated the changing nature of life – and heightened our feelings of uncertainty and vulnerability. The pandemic has changed our habits, our work, and our plans, and is forcing organizations to change the way they operate and manage people. In this talk, Mark introduces uncertainty as a new avenue for growth and development – personal, professional, and organizational. When you raise the sights, confidence, optimism, accomplishments, and happiness of individuals, the success of your entire organization is elevated. Mark shares the secret to turning anxiety and uncertainty into accomplishment and resilience. He weaves together stories, wisdom, experience and humor into a heartfelt and inspiring talk that will leave you and your team optimistic, energized, and confident to step into the future more successfully.

Open Your Eyes to Blindness: A Fun Experiential Workshop on Inclusivity

Diversity touches all of humanity from many angles. Inclusion requires awareness, knowledge, and acceptance. This experiential program educates specifically about blindness, with principles that are relevant to increasing understanding, compassion, empathy, and inclusion for diversity of all kinds.

For the first half of this session, attendees wear blindfolds to get them thinking and learning differently. While blindfolded, they will be challenged to complete a few simple tasks that often are taken for granted. Attendees learn about different types of blindness and the various challenges visually impaired people face each day, as well as the social do's and don'ts when interacting with the blind. Employers will learn about the possible needs and costs, as well as the benefits, associated with hiring a blind employee. *continued*

What People Say About Mark's Keynotes and Experiential Workshops

"We were so fortunate to have Mark Valenziano speak at our corporate event. Over the past 10 years, we have had various inspirational speakers. None comes close to Mark. He is passionate, eloquent, and gets his message across to the entire audience. After Mark's talk, many attendees told me how much they enjoyed the talk, both professionally and personally. I highly recommend Mark to speak at any organizational or corporate event. Give your people this gift!"

— Karen Holzberg, President, KH International, Atlanta, GA

"Mark did an inclusivity workshop for 200 of our employees. The feedback was incredible! Several people remarked that this was one of our best programs ever! His authentic style and moving message touches people's hearts. During his talk, people were so attentive and engaged that they were physically 'leaning in.' Several days later people were still talking about what they took away from the event; now that's real impact! I highly recommend Mark Valenziano as a speaker/facilitator!"

— Loretta Menke, Associate Director, Organization Development & Learning, UCare, Minneapolis-St. Paul, MN

EXPERIENTIAL DINING EVENT

Dining in the Dark: A Unique and Transformative Sensory Awareness Event

This amazing event gets people out of their comfort zones, learning, and laughing in an energized fun atmosphere. Groups of 20 to 200 are ideal but more can be accommodated. This event is great for corporate team building at all levels, for professional or service organizations (chapter, regional, or annual meetings), as well as for youth development organizations.



"Mark created an impactful experiential night for our YPO regional leadership team that we will all remember for a lifetime. It was so good and so relevant that we have hired him to speak at our company's upcoming annual meeting. I look forward to sharing Mark's gifts with our employees and industry colleagues."

— Joel Wright, President & CEO, MoboTrex, Davenport, IA

"The International Live Events Association (ILEA) of Detroit had the pleasure of having Mark come in town to host and lead his amazing 'Dining in the Dark' program. It was an unforgettable experience that we all enjoyed and learned so much from! He was awesome to work with throughout the planning process and helped us to create an event that was very impactful to our members and guests. We highly recommend booking Mark for speaking engagements or your next event program. His personality, warmth and openness captured the audience and made it easy to ask questions and have a conversation."

— LeTrice Penn

"I've known Mark for years and have seen him in action. His message will inspire and entertain. Prepare to be amazed and energized."

— Frank Vascellaro, CBS News / WCCO-TV, Minneapolis-St. Paul, MN

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